

RED MAPLE RESOURCES, INC.
Mitchel Blum-Alexander, President

To: Planning & Program Development Committee
From: Mitchel Blum-Alexander
Date: June 16, 2023
Re: Draft RFP for Out-Wayne FY 2023 CoC Local Funding Competition

I am sending the Committee the draft of the RFP for the Out-Wayne Local Funding Competition that is part of the process for the FY 2023 HUD CoC Program NOFO. I presented the document to the members of the Committee that attended our June 15th meeting. ***Points I wanted to highlight and suggested changes are highlighted in the document in red text.***

The RFP addresses the part of the NOFO process in which the CoC publicly announces funding opportunities, and then reviews and approves projects for submission to HUD through renewal, expansion or new funding. Policies in the RFP address the process, evaluation and scoring of projects, and ranking.

The draft is now getting emailed so that members of the Committee could have further opportunity to read through the entire document and make comments. Please send any feedback by Friday, July 7th. The RFP will be presented for review and approval by the entire Out-Wayne CoC at the July 13th membership meeting.

Comments and questions should be sent to my email at mitch@red-maple-resources.com and to Dustin Kane at dkane@waynemetrol.org. I will be out of the office on vacation the next two weeks so I may not respond to emails until the week of July 3rd.

I want to thank the Committee for their time over the past several months to engage in planning for the upcoming FY 2023 HUD CoC NOFO!

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OUT-WAYNE COUNTY CONTINUUM OF CARE
REQUEST FOR PROPOSALS FOR THE FY 2023 HUD CoC NOFO LOCAL FUNDING COMPETITION
RENEWAL AND BONUS PROJECT RANKING PROTOCOL

RELEASE OF RFP AND DEADLINES

The Out-Wayne County Continuum of Care (the “Out-Wayne CoC”) is soliciting proposals for new, expansion and renewal projects in response to the FY 2023 HUD Notice of Funding Opportunity (NOFO) for the Continuum of Care (“CoC”) Program. The Out-Wayne CoC’s Request for Proposals will be referred to as the “RFP” throughout this document.

As the Collaborative Applicant for the Out-Wayne County Continuum of Care, Wayne Metropolitan Community Action Agency (“Wayne Metro”), with support from Red Maple Resources, Inc., is responsible for facilitating the application process and decision making for the local funding competition that is required in the NOFO and submission of the Consolidated Application.

Applications must be by the following deadlines:

- For Renewals, **3pm on Tuesday, August 1, 2023**
- For New and Expansion Projects, **3pm on Tuesday, August 22, 2023**

Additional instructions on how to submit will be provided in the applications for Renewal and New/Expanded project funding.

The Out-Wayne CoC will release the RFP before HUD releases the FY 2023 NOFO:

AVAILABILITY OF FY 2023 HUD COC NOFO

The RFP is being released before HUD publishes the FY 2023 CoC Program NOFO. The Out-Wayne CoC has determined that the extensive investment of time and resources for planning and responding to funding opportunities through the NOFO requires an early release of the RFP. All policies and processes approved by the Out-Wayne CoC are based on the FY 2022 HUD CoC Program NOFO. The Out-Wayne CoC will consider if any changes to policies and procedures in the RFP need to be made upon HUD’s release of the FY 2023 CoC Program NOFO.

INTRODUCTION TO THE COC PROGRAM AND CONTENT OF THE RFP

Throughout the RFP, the reference to new or expanded projects will mean projects funded through any of these mechanisms available under the NOFO: The CoC Bonus, the Domestic Violence (DV Bonus), Reallocation, or Transition. New and expanded projects can include a combination of funding from CoC Bonus and Reallocation, or DV Bonus and Reallocation.

The policies and priorities contained in this RFP have been developed by the Out-Wayne County CoC Planning and Program Development Committee and approved by the Out-Wayne CoC membership. All relevant information including the RFP, application templates, deadlines, and updates as needed will be sent via e-blast, posted to the Out-Wayne CoC website (www.outwaynehomeless.org), posted to the Facebook page of Wayne Metro as the lead agency for the CoC, and distributed as appropriate through other media to ensure that stakeholders throughout the Out-Wayne County community are aware of the opportunities for funding and have all information needed to apply.

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The Continuum of Care Program is designed to promote a community-wide commitment to the goal of ending homelessness; to provide funding for efforts by nonprofit providers, states, local governments, Indian tribes and tribally designated housing entities (TDHE's) to quickly re-house homeless individuals, families, persons fleeing domestic violence, dating violence, sexual assault, or stalking, and youth while minimizing the trauma and dislocation caused by homelessness; to promote access to and effective utilization of mainstream programs by homeless individuals and families; and to optimize self-sufficiency among those experiencing homelessness.

HUD will award funding to CoC's to implement coordinated approaches -- grounded in Housing First and public health principles -- to reduce the prevalence of homelessness, and improve services engagement, health outcomes, and housing stability among the most highly vulnerable individuals and families. HUD expects applicant communities to partner with health and housing agencies to leverage mainstream housing and healthcare resources. The CoC's comprehensive approach should advance equity for populations who are disproportionately more likely to experience homelessness and demonstrate involvement of individuals with lived experience of homelessness in service delivery and decision making.

Stakeholders are strongly encouraged to read the NOFO, CoC program regulations at 24 CFR Part 578, and materials posted on HUD's website for the strongest understanding of the HUD CoC Program priorities, project scoring, and requirements.

The following information is contained in the FY 2023 RFP:

- 1) Introduction and Deadlines – Page 1
- 2) Out-Wayne County CoC Designated Entities, Application and Ranking Process, Funding Availability, and Timeline – Page 3
- 3) HUD's Homeless Policy Priorities for the FY 2022 CoC NOFO - Page 7
- 4) Out-Wayne County CoC Local Competition for FY 2022 CoC Program Funding – Page 10
- 5) Ranking and Scoring Polices – Page 13
- 6) Questions and Resources – Page 17
- 7) Exhibits A & B, Renewal Project Scoring Criteria – Page 19
- 8) Exhibit C, New Project Scoring Criteria – Page 36
- 9) Exhibit D, List of Bonus Submissions Through FY 2022 Local Funding Competition – Page TBD
- 10) Exhibit E, FY 2022 Renewals for Out-Wayne County CoC – Page TBD

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OUT-WAYNE COUNTY CoC DESIGNATED ENTITIES, APPLICATION AND RANKING PROCESS, FUNDING AVAILABILITY AND TIMELINE

Designated Entities

The following entities have been designated to support and carry out activities of the CoC:

<u>Role</u>	<u>Designated Entity</u>
CoC Lead Agency	Wayne Metropolitan Community Action Agency
Collaborative Applicant	Wayne Metropolitan Community Action Agency
HMIS Lead Agency	Wayne Metropolitan Community Action Agency
CoC NOFO Consultant	Red Maple Resources, Inc.

Application and Ranking Process

Publicly communicating funding opportunities through the CoC Program to stakeholders throughout Out-Wayne County is a key policy point in the NOFO:

Funding opportunities contained in this RFP are available to all agencies and projects that meet the policies and requirements in this RFP, the HUD FY 2022 CoC Program NOFO (along with the FY 2023 NOFO upon its release) and the CoC program regulations contained in 24 CFR Part 578. Applicants that have not previously received funding through the CoC Program are eligible to submit applications for consideration by the Out-Wayne County CoC.

Intent to Renew is a new part of the process for Out-Wayne:

The Out-Wayne CoC has developed an Intent to Renew process for the FY 2023 funding cycle. The Intent to Renew will provide agencies with existing COC-funded projects an opportunity to inform the Out-Wayne CoC whether they plan to renew, make changes to, or decline to renew their project.

Applications submitted for renewal, new or expansion projects are reviewed by the Out-Wayne County CoC Ranking Committee. Ranking Committee members establish a score for each application based on performance metrics and evaluation criteria detailed in this RFP. The Ranking Committee then meets to review the scores of all applications and identify any important issues affecting the feasibility of projects using the RFP’s evaluation criteria, Out-Wayne County CoC policies detailed in this RFP, HUD policies and requirements from the FY 2022 CoC Program NOFO (and FY 2023 NOFO upon its release), and federal regulations established for the CoC Program at 24 CFR 578.

Last year the vote by Membership was the final vote taken to approve ranking of projects. In previous years, there had also been a vote by the Board. Do we want to have the final authority to vote on the ranking at the Membership or Board level?

The Ranking Committee uses the scoring and evaluation process to establish a ranking of all renewal, new and expansion project applications utilizing the ranking priorities approved by the Out-Wayne County CoC and contained in this RFP. The scores and evaluations are then presented by the Ranking Committee to the Out-Wayne CoC membership for discussion and approval. The ranking approved by the CoC membership is then reviewed and voted on by the Out-Wayne County CoC Board. The vote by the Board represents the final approval on behalf of the Out-Wayne CoC. Wayne Metro as the Collaborative Applicant then includes the approved ranking of projects as part of the Priority Listing that along with the CoC Application makes up the Consolidated Application. Wayne Metro completes the final step by submitting the Consolidated Application to HUD on behalf of the Out-Wayne CoC for the FY 2023 HUD CoC Program Competition NOFO.

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Out-Wayne County CoC Calculation of Funding Amounts Available

Available Funding Amounts are being projected until the FY 2023 NOFO is released:

Each year with the release of the CoC Program NOFO, HUD issues an “ARD” report that lists preliminary calculations for each CoC’s Pro Rata Need (PPRN) along with the Annual Renewal Demand (ARD), CoC Planning Funds, CoC Bonus and DV Bonus amounts available. The funding amounts below are **projections** using information that is based upon HUD’s report for the FY 2022 NOFO process. Confirmation of the amounts below will be set upon release of the ARD Report by HUD as part of the FY 2023 NOFO process. Any adjustments to the figures will be communicated by the Out-Wayne CoC through the same media and community channels used to release the RFP and accompanying project application templates.

Category	<u>Projected</u> Amount
Preliminary Pro Rata Need (PPRN)	\$8,346,024
Annual Renewal Demand (ARD)	\$6,518,207
Tier 1 (95% of ARD)	\$6,192,297
Tier 2 <ul style="list-style-type: none">• 5% of ARD = \$325,910• CoC Bonus (5% of PPRN) = \$417,301	Tier 2 Total = <ul style="list-style-type: none">• \$743,212
Reallocation	TBD *
Transition	TBD *
DV Bonus (10% of PPRN)	\$834,602
Planning Grant (3% of PPRN)	\$250,381

* A determination if any agencies proceed with a transition or reallocation of funding will be determined by responses to the Intent to Renew or as a result of the evaluation process for renewals performed by the Ranking Committee. Funds available through reallocation can be combined with CoC Bonus or DV Bonus as part of a funding request for an expansion or new project.

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Timeline

June and July

Communications – Public Release of Intent to Renew Process

- Intent to Renew application process opens with responses due from agencies by June 21st
- Wayne Metro reviews submissions and publicly communicates results of Intent to Review process

Planning & Program Development Committee & Membership Meetings

- Vote to approve local policies and requirements to utilize in evaluation and scoring, performance metrics for renewals, ranking methodology, and priorities for new and expansion projects
- Wayne Metro and Red Maple Resources conduct community presentation about project funding opportunities available through the FY 2023 NOFO

Weeks of July 17th and July 24th

Communications - Public Release of Local Funding Competition

- RFP, renewal and bonus funding applications are publicly released to the CoC and community

Week of July 31st

Projected Release of FY 2023 HUD CoC Program NOFO

- Updated Information affecting funding opportunities are publicly released to the CoC and community

Renewal Projects

- Renewal project applications due to Ranking Committee on August 1st by 3pm

Weeks of August 7th and August 14th

Ranking Committee Review for Renewal Projects

- Wayne Metro and Red Maple Resources works with Ranking Committee to review renewal project applications

E-Snaps

- Agencies enter renewal projects into e-snaps

Week of August 21st

Ranking Committee Review for Renewal Projects

- Committee establishes recommendation for ranking of renewal applications

New and Expanded Projects

- Applications for new and expanded projects due to Ranking Committee on August 22nd by 3pm

Weeks of August 29th and September 4th

Ranking Committee Review

- Wayne Metro and Red Maple Resources work with Ranking Committee members to review applications for new and expansion projects
- Establishes committee recommendation for ranking of new and expansion project applications

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- Agencies enter applications for new and expanded projects into e-snaps

Week of September 11th

Out-Wayne County CoC Meetings for Approval of Ranking for Renewal and Bonus Projects

- Membership and board meet to review recommendations from Ranking Committee and establish final ranking rubric for all project applications that will be approved for inclusion in the Priority Listing

Communications By September 15th - Notice of Funding Decisions for Project Applications by CoC

- Letters are sent to applicants for renewal and bonus funding, notifying them if their projects have been approved, modified, or rejected by the CoC
- Information about applications and whether they are approved, modified, or rejected are publicly released to the CoC and community. This includes the ranking rubric approved by the CoC, along with scoring for each project application.

Week of September 22nd

- Special CoC meeting to review and approve Consolidated Application (CoC Application and Priority Listing)
- By September 26th - Public posting of Consolidated Application to the CoC and community
- By September 28th - Priority Listing along with CoC Application are submitted to HUD in e-snaps for **Anticipated** HUD deadline

Entering Project Applications and Planning Grant into E-Snaps

- Renewal Projects must be entered into e-snaps no later than August 21st
- New and Expansion Projects and Planning Grant must be entered into e-snaps no later than September 8th

HUD's Homeless Policy Priorities - from the FY 2022 CoC NOFO

Below is a description of HUD's policy priorities that it is emphasizing through the NOFO. The list below is excerpted from Section II.A of the NOFO, pages 9 through 11:

1. Ending homelessness for all persons. To end homelessness, CoCs should identify, engage, and effectively serve all persons experiencing homelessness. CoCs should measure their performance based on local data that consider the challenges faced by all subpopulations experiencing homelessness in the geographic area (e.g., veterans, youth, families, those experiencing chronic homelessness, and people with disabilities, including those living with HIV/AIDS). CoCs should partner with housing, health care, and supportive services providers to expand housing options, such as permanent supportive housing, housing subsidies, and rapid rehousing. Additionally, CoCs should use local data to determine the characteristics of individuals and families with the highest needs and longest experiences of homelessness to develop housing and supportive services tailored to their needs.

2. Use a Housing First approach. Housing First prioritizes rapid placement and stabilization in permanent housing and does not have service participation requirements or preconditions. CoC Program funded projects should help individuals and families move quickly into permanent housing, and the CoC should measure and help projects reduce the length of time people experience homelessness. Additionally, CoCs should engage landlords and property owners to identify an inventory of housing available for rapid rehousing and permanent supportive housing participants, remove barriers to entry, and adopt client-centered service methods. HUD encourages CoCs to assess how well Housing First approaches are being implemented in their communities.

3. Reducing Unsheltered Homelessness. In recent years, the number of people experiencing unsheltered homelessness has risen significantly, including a rising number of encampments in many communities across the country. People living unsheltered have extremely high rates of physical and mental illness and substance use disorders. CoCs should explore all available resources, including CoC and ESG funded assistance, housing subsidies, and supportive services to provide permanent housing options for people who are unsheltered.

4. Improving System Performance. CoCs should be using system performance measures (e.g., average length of homeless episodes, rates of return to homelessness, rates of exit to permanent housing destinations) to determine how effectively they are serving people experiencing homelessness. Additionally, CoCs should use their Coordinated Entry process to promote participant choice, coordinate homeless assistance and mainstream housing, and services to ensure people experiencing homelessness receive assistance quickly, and make homelessness assistance open, inclusive, and transparent. CoCs should review all projects eligible for renewal in FY 2022 to determine their effectiveness in serving people experiencing homelessness, including cost-effectiveness. CoCs should also look for opportunities to implement continuous quality improvement and other process improvement strategies. HUD recognized the effects of COVID-19 on CoC performance and data quality and reduced the points available for rating factors related to system performance in the FY 2021 CoC NOFO. This FY 2022 CoC NOFO significantly increases the points available for system performance rating factors.

5. Partnering with Housing, Health, and Service Agencies. Using cost performance and outcome data, CoCs should improve how all available resources are utilized to end homelessness. This is especially important as the CARES Act and American Rescue Plan have provided significant new resources to help end homelessness. HUD encourages CoCs to maximize the use of mainstream and other community-based resources when serving persons experiencing homelessness and should:

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- a. work closely with public and private healthcare organizations and assist program participants to receive primary care, receive housing-related services, and obtain medical insurance to address healthcare needs. This includes developing close partnerships with public health agencies to analyze data and design approaches that reduce homelessness, improve the health of people experiencing homelessness, and prevent and address disease outbreaks, including HIV/AIDS.
- b. partner closely with PHAs and state and local housing organizations to utilize coordinated entry, develop housing units, and provide housing subsidies to people experiencing homelessness. These partnerships can also help CoC Program participants exit permanent supportive housing through Housing Choice Vouchers and other available housing options. CoCs and PHAs should especially work together to implement targeted programs such as Emergency Housing Vouchers, HUD-VASH, Mainstream Vouchers, Family Unification Program (FUP) Vouchers, and other housing voucher programs targeted to people experiencing homelessness. CoCs should coordinate with their state and local housing agencies on the utilization of new HOME program resources provided through the Homelessness Assistance and Supportive Services Program that was created through the American Rescue Plan;
- c. partner with local workforce development centers to improve employment opportunities; and
- d. work with tribal organizations to ensure that tribal members can access CoC-funded assistance when a CoC's geographic area borders a tribal area.

6. Racial Equity. In nearly every community, Black, Indigenous, and other people of color are substantially overrepresented in the homeless population. HUD is emphasizing system and program changes to address racial equity within CoCs. Responses to preventing and ending homelessness should address racial inequities to ensure successful outcomes for all persons experiencing homelessness using proven approaches, such as: developing a coordinated community response created in partnership with a racially diverse set of stakeholders and people experiencing homelessness and partnering with organizations with experience serving underserved populations. CoCs should review local policies, procedures, and processes with attention to identifying barriers that result in racial disparities, and taking steps to eliminate barriers to improve racial equity and to address disparities.

7. Improving Assistance to LGBTQ+ Individuals. Discrimination on the basis of gender identity or sexual orientation manifests differently for different individuals and often overlaps with other forms of prohibited discrimination. CoCs should address the needs of LGBTQ+, transgender, gender non-conforming, and non-binary individuals and families in their planning processes. Additionally, when considering which projects to select in their local competition to be included in their application to HUD, CoCs should ensure privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects. CoCs should also consider partnering with organizations with expertise in serving LGBTQ+ populations.

8. Persons with Lived Experience. HUD is encouraging CoCs to include in the local planning process people who are currently experiencing or have formerly experienced homelessness. People with lived experience should determine how local policies may need to be revised and updated to improve the effectiveness of homelessness assistance programs, including participating in planning and oversight

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activities and developing local competition processes. CoC leaders and stakeholders should also prioritize hiring people who have experienced homelessness in areas where their expertise is needed (e.g. peer outreach and support).

9. Increasing Affordable Housing Supply. The lack of affordable housing is the main driver of homelessness. CoCs play a critical role in educating local leaders and stakeholders about the importance of increasing the supply of affordable housing and the specific consequences of the continued lack of affordable housing. CoCs should be communicating with jurisdiction leaders, including for the development of Consolidated Plans, about the harmful effects of the lack of affordable housing, and they should engage local leaders about steps such as zoning and land use reform that would increase the supply of affordable housing. This FY2022 CoC NOFO awards points to CoCs that take steps to engage local leaders about increasing affordable housing supply.

OUT-WAYNE COUNTY LOCAL COMPETITION FOR FY 2023 COC PROGRAM FUNDING

Eligibility

In order to be considered by the Out-Wayne County CoC for funding, renewal and new projects must meet the following basic eligibility criteria:

- 1) Submit completed application and additional required documents to the Ranking Committee by due date
- 2) Meet the threshold score of at least 65% of the total potential project score on the project application (scoring matrix is attached as Exhibit A for renewal applications and Exhibit B for new applications)
- 3) Meet all HUD eligibility criteria, as outlined in the FY 2022 CoC Program NOFO (and FY 2023 NOFO upon its release), the Interim CoC Program Rule (24 CFR Part 578), and other official documents published by HUD
- 4) Project is financially feasible including documentation of match
- 5) The project is designed and implemented using Housing First principles including: No preconditions or barriers to entry except as required by funding sources, provisions of necessary supports to maintain housing and prevent a return to homelessness
- 6) All projects must participate in the Out-Wayne County Continuum of Care's Coordinated Entry System and HMIS

If an applicant for a renewal or new project is a victim service provider, the agency is not required to participate in the HMIS System but must use a comparable database and provide de-identified information to the Out-Wayne CoC. The applicant should complete as much of the application as possible in the following manner:

- Provide as much comparable information to what is requested in the application as possible for the period of January 1, 2022 through December 31, 2022
- Provide a description of the comparable database

Scoring for a renewal or new project application will be based on the data generated from the comparable database for the applicable metrics and evaluation criteria.

Audit Review

All projects seeking funding, either new or renewal funding, will be required to submit the organization's most recent financial audit, including the most recent Single Audit (also known as the OMB Uniform Guidance Audit and formerly the A-133 Audit) if applicable. The Out-Wayne CoC reserves the right to not fund new or renewal projects in the event of significant concerns regarding an organization's financial capacity based on concerns or findings noted in the audit.

Renewal and Reallocation Policies Overview

Currently funded Out-Wayne County CoC projects that are not being reallocated and that will expire during calendar year 2023 must request renewal funding in the FY2023 local competition process. Currently funded Out-Wayne CoC projects should note that renewal funding is not guaranteed. All project types are eligible to be reallocated by the Out-Wayne CoC and may be reallocated in whole or in part. Projects that are placed into Tier 2 are at risk of not being renewed. If your organization has a project that is placed into Tier 2, you are advised to prepare for that project to no longer be receiving

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CoC funding as there is a possibility HUD will not select that project for funding.

The application packet for renewals will require applicants to self score using the scoring matrix in Exhibit A. Project submissions must include an APR generated by the applicant through HMIS for the 12 month period covering January 1, 2022 through December 31, 2022 along with any other HMIS data designated in the application. For any questions regarding the generating of the APR or other HMIS data please contact Julie Ratekin at jratekin@waynemetrol.org and Mitchel Blum-Alexander at mitch@red-maple-resources.com.

Existing grants for HMIS and SSO for Coordinated Entry will be required to submit an application packet. The Ranking Committee will evaluate submissions for these types of renewal grants but they will not be competitively scored.

Consolidation of Existing Grants

Grantees can consolidate up to ten eligible renewal projects during the application process. The projects being combined during a consolidation will continue uninterrupted. To be eligible for consolidation, the projects must have the same recipient and be for the same component as the existing grants. Separate applications for each project proposed for consolidation must be submitted to the Ranking Committee and entered in e-snaps.

New and Expansion Project Policies Overview

For the FY 2023 local funding competition, the Out-Wayne County CoC is prioritizing projects with activities that are eligible under the NOFO guidelines for the CoC and DV Bonus.

HUD permits CoCs to create new projects through the CoC Bonus for the following types of activities:

- 1) PH-Permanent Supportive Housing Projects (PH-PSH) that:
 - a. Meet the requirements of Dedicated PLUS, or
 - b. 100% of the beds are dedicated to individuals and families experiencing chronic homelessness
- 2) PH-Rapid Re-housing (PH-RRH)
- 3) Joint Transitional Housing (TH) and PH-RRH component projects (TH-RRH)
- 4) Dedicated HMIS carried out by the CoC's HMIS Lead. Additionally, if the CoC has organizations within its geographic area that are victim service providers, the HMIS Lead, or subrecipient, may request HMIS funds for a comparable database.
- 5) Supportive Services Only projects to develop or operate a coordinated entry system (SSO-CE)

New PH-RRH, Joint Component TH-RRH, and SSO-CE projects may serve persons who qualify as homeless under paragraphs (1), (2), or (4) of 24 CFR 578.3.

HUD permits CoCs to create new projects through the DV Bonus for the following types of activities:

- 1) PH-Rapid Re-housing (PH-RRH)
- 2) Joint Transitional Housing (TH) and PH-RRH component projects (TH-RRH)
- 3) Supportive Services Only projects to develop or operate a coordinated entry system (SSO-CE)

New projects created through the DV Bonus must be dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking; or persons who are fleeing or attempting to flee

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human trafficking (including sex trafficking); and who meet the definition of homeless in paragraph (4) of 24 CFR 578.3

Activities eligible under the CoC or DV Bonus can be created by the expansion of an existing CoC grant or development of a new project. Funding, if available, from Reallocation can be combined with the CoC or DV Bonus for eligible activities.

Projects may only request a one year budget unless the budget includes acquisition, rehabilitation or new construction. Projects with those costs must request an initial grant term of three years. The Out-Wayne County CoC reserves the right to negotiate a budget with applicants who meet the scoring threshold.

Expansion and Transition Project Policies Overview

Transition Grants: HUD allows applicants to transfer the funds of an existing grant to another component. Eligible new project components as defined for new project activities under the CoC or DV Bonus above are allowed. Multiple renewals can transfer into one Transition Grant.

Expansion: HUD is allowing renewal projects to request additional funding to expand units, beds, persons or services through the reallocation process, Bonus or DV Bonus. The expansion option is only available to the types of new projects that are eligible for funding through the reallocation process, the CoC Bonus or DV Bonus.

Expansion and Transition projects will be required to complete the new application packet. The new project application packet will specify information and attachments that are mandatory for an expansion or transition project to provide. It will also specify information that is otherwise required for a new project, but optional for the expansion or transition project, to provide to the extent the applicant feels the additional information will benefit the Ranking Committee and Out-Wayne County CoC during the evaluation, scoring, and ranking process.

Agencies applying for Expansion and Transition Projects will be required to submit a renewal application for the existing program activities.

The renewal project that is the basis for the expansion or transition project will be independently evaluated, scored and ranked. The score for an expansion project will be the score of the renewal project it is based upon. Adjustments to the score can be made to reflect additional information provided for an expansion project in the new project application. The score for the transition project will be based upon the score resulting from the evaluation of the new project application.

Incentives for Coordination with Housing Providers and Healthcare Organizations

HUD is providing a scoring incentive for the submission of new PH-PSH or PH-RRH projects that demonstrate coordination with housing providers or healthcare organizations. Projects need to include either:

- A form of housing subsidy that is funded by a source other than a CoC or ESG program,
- Direct contributions from a public or private health insurance provider to the project,
Or
- A collaboration with a healthcare provider(s) that allows for healthcare services to be available to program participants.

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RANKING AND SCORING POLICIES

FY2023 Out-Wayne County CoC New and Renewal Project Ranking Policies

* These policies were approved at the **(TBD)** membership meeting

Projects seeking FY2023 CoC funding will be ranked in the following order for inclusion in the Out-Wayne County CoC's submission to HUD. The application for the CoC Planning Grant does not get ranked as per guidelines in the NOFO, but it will be listed on any charts published by the CoC to document proposed and final ranking of projects.

Renewal projects and projects funded through reallocation/transition are ranked ahead of other new or expanded projects:

1. Infrastructure projects that are going through renewal, in the following order:
 - a. HMIS Project
 - b. SSO renewal project dedicated to Coordinated Entry
 - c. SSO renewal project dedicated to Coordinated Entry through the DV Bonus
2. New project(s) created via reallocation or transition (if applicable), in the following order:
 - a. HMIS Project
 - b. SSO renewal project dedicated to Coordinated Entry
 - c. SSO renewal project dedicated to Coordinated Entry through the DV Bonus
 - d. PH-PSH projects by highest overall score
 - e. TH-RRH joint component and PH-RRH projects by highest overall score
3. First time housing renewal projects that have not completed a full year of operations, in the following order:
 - a. PH-PSH projects by highest overall score
 - b. TH-RRH joint component and PH-RRH projects by highest overall score
4. All other Renewing PH-PSH projects by highest overall score
5. All other Renewing PH-RRH and TH-RRH joint component projects by highest overall score
6. All Renewing SSO projects not designated for Coordinated Entry and Safe Haven (SH), by highest score

Ranking below for new and expanded projects funded by CoC Bonus or DV Bonus are based on what was approved last year. Consideration should be given to adjustments on how to order priorities through the FY 2023 Local Competition Funding:

7. New CoC Bonus Project(s) by project type, then highest overall score:
 - 1) Supportive Services Only projects to develop or operate a coordinated entry system (SSO-CE)
 - 2) PH-Permanent Supportive Housing Projects (PH-PSH) that:
 - a) Meet the requirements of Dedicated PLUS, or
 - b) 100% of the beds are dedicated to individuals and families experiencing chronic homelessness
 - 4) PH-Rapid Re-housing (PH-RRH)
 - 5) Joint Transitional Housing (TH) and PH-RRH component projects (TH-RRH)
 - 6) Dedicated HMIS carried out by the CoC's HMIS Lead. Additionally, if the CoC has organizations

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within its geographic area that are victim service providers, the HMIS Lead, or subrecipient, may request HMIS funds for a comparable database.

8. New DV Bonus Project(s) by project type, then highest overall score:
 1. Supportive Services Only projects to develop or operate a coordinated entry system (SSO-CE)
 2. PH-Rapid Re-housing (PH-RRH)
 3. Joint Transitional Housing (TH) and PH-RRH component projects (TH-RRH)

The following is a longstanding policy adopted by the CoC as part of the ranking process:

If as a result of this process, projects devoted to special populations (e.g., victims of domestic violence and sexual assault, individuals in recovery, unaccompanied youth, members of the LGBTQ community, etc.), households served in existing projects or those serving a greater proportion of clients with the highest severity of needs are disproportionately in Tier 2, the Out-Wayne County CoC may elect to change the ranking to assure services to those populations as well as clients with the greatest severity of needs are maintained.

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Projects that Straddle Tier 1/Tier 2

If a project, once listed in ranked order, straddles the Tier 1/Tier 2 funding line, the following policy will apply: If a project is straddling the line – that is, a portion of the project budget falls within Tier 1 and a portion falls within Tier 2 – the grantee will be asked if the project would still be feasible if it was only funded for the amount in Tier 1.

1. If the project indicates that it would still be feasible at the reduced amount, it will be required to submit in writing how the project would remain feasible.
2. The Ranking Committee will review the feasibility plan, and decide whether the project would be feasible at the reduced amount. If the Committee decides it will be feasible, the project will be submitted as is, straddling the Tier 1/Tier 2 line.
3. If the Committee decides that the project will not be feasible at the reduced amount, that project will be dropped down so that it wholly fits into Tier 2, and the next ranked project will have the same opportunity to show feasibility if straddling the line.
4. This process will continue until the following are realized:
 - a. All Tier 1 funds are allocated; OR
 - b. The amount of funds remaining in Tier 1 are a negligible amount. If this occurs, the Out-Wayne County CoC retains the discretion to allocate these funds to another project in Tier 1 that can accept additional funds.

Project Threshold Score

All projects applying for funding will be evaluated and scored on percentage of points achieved on a maximum 105 point scale. Renewal and new projects must score at least 65% of the points possible in order to be placed on the project ranking list. Projects that do not score at least 65% will be evaluated by the Out-Wayne County CoC and will be offered the opportunity to cure deficiencies that may result in the project being ranked for funding.

Protocol for Scoring Elements Unable to be Evaluated

When there are factors that result in no data existing on which to evaluate a particular scoring element, that scored component will be removed from the total number of points a project may earn. That project will then only be scored on the remaining components/sub-components. The total score for the project will be calculated as a percentage of the score achieved divided by the adjusted total potential score.

If a scoring element for Income and Employment is based upon leavers, and none are recorded for the period of January 1, 2022 through December 31, 2022, then stayers may be substituted.

In instances where such protocol needs to be implemented, the situations will be vetted by the Ranking Committee to ensure that the protocol are being applied appropriately to the projects in question and decisions are applied consistently to projects in question.

Exclusion or Removal from Project Ranking List

The Out-Wayne County CoC reserves the right to exclude or remove a renewal project from the project ranking list in the event of written notification from the local HUD Field Office that the project has been out of compliance with regulatory or programmatic requirements and has made no progress on any corrective actions as required by HUD.

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Project Appeals

Renewal or New Projects that are not included in the Ranking may submit an appeal to the Ranking Committee within three business days of receipt of written notice of rejection. Appeals must be submitted in writing via email to Daija Butler (dbutler@waynemetro.org) **AND** Mitchel Blum-Alexander (mitch@red-maple-resources.com). The Ranking Committee will review the appeal and make a recommendation to the Out-Wayne County CoC on whether or not an appeal should be granted. If the appeal is granted, the project will be submitted for funding and placed on the project ranking list in accordance with the ranking policies given above. Applicants that are rejected may also appeal directly to HUD by submitting a Solo Application according to the policies and deadline for Solo Applications contained in the FY 2023 HUD CoC NOFO.

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QUESTIONS & RESOURCES

1) CoC Program and NOFO Content on HUD's Website:

Home page for the CoC Program:

<https://www.hudexchange.info/programs/coc/>

Home page for the FY 2023 NOFO Process:

https://www.hud.gov/program_offices/comm_planning/coc/competition

At these web pages, you will find:

- Access to Federal regulations for the CoC Program (24 CFR part 578)
- Training materials
- Program resources

2) E-Snaps Resources:

For information on the HUD website about using e-snaps, go to:

https://www.hudexchange.info/programs/e-snaps/?utm_source=HUD+Exchange+Mailing+List&utm_campaign=8e5efe841c-FY_2021_CoC_Program_Comp_Now_Open_8_18_21&utm_medium=email&utm_term=0_f32b935a5f-8e5efe841c-19382873

3) HUD Homeless Assistance Listserv:

HUD communicates important CoC Program information pertaining to each FY CoC Program Competition, including the availability of the CoC Program Competition NOFO, availability of the electronic application system, etc. through the CoC Competition webpage), and via the CoC Program Competition email-based listserv. To sign up for the listserv select "SNAPS Competitions" on this site: <https://www.hud.gov/subscribe/maillinglist>.

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4) Questions:

Questions about the CoC Program can be sent to HUD AAQ:

<https://www.hudexchange.info/program-support/my-question/>

Questions about the FY 2023 CoC Program NOFO for HUD can be sent to:

CoCNOFO@hud.gov

Questions for HUD about e-snaps technical issues can be sent to:

e-snaps@hud.gov

Questions about the Out-Wayne County CoC process as part of the HUD CoC Program Competition NOFO can be sent to:

- Dustin Kane at dkane@waynemetro.org; and
- Mitchel Blum-Alexander at mitch@red-maple-resource.com

EXHIBIT A
THRESHOLD COMPONENTS – RENEWAL PROJECT APPLICATIONS

The two threshold components listed below had been part of the scoring elements for renewal projects. They were moved to become threshold for last year’s competition. Should we continue for these components to be included as Threshold or move them back to being part of the scored elements? The recommendation of Red Maple Resources is to maintain them as Threshold. The structure and requirements for participation by renewal agencies in the CoC and in Coordinated Entry are longstanding and fundamental to the successful operations of projects.

Projects as applicable must meet threshold performance levels for the following criteria in order to be eligible to be considered for renewal

THRESHOLD COMPONENT #1: CONTINUUM OF CARE PARTICIPATION

ALL PROJECTS

PSH, RRH, TH, TH-RRH, SSO, SH, SSO-CE, HMIS

Reporting Period: January 1 – December 31, 2022

Data Source: Self-report in project application (verified by CoC Lead Agency)

Agencies: Community Housing Network, Detroit Wayne Integrated Health Network, Neighborhood Legal Services of Michigan, Samaritas, Wayne Metro

A) Attendance at Continuum of Care meetings during reporting period.	Agency represented at 8 or more membership or committee meetings
B) Participation in Point in Time Count	Agency staff participates on teams for outreach to unsheltered population

THRESHOLD COMPONENT #2: COORDINATED ENTRY PARTICIPATION

**ALL PROJECTS EXCEPT SSO-CE AND HMIS
PSH, RRH, TH, TH-RRH, SSO, SH**

Reporting Period: January 1 - December 31, 2022

Data Source: Self-report in project application (verified by CoC Lead Agency)

Agencies: Community Housing Network, Detroit Wayne Integrated Health Network, Neighborhood Legal Services of Michigan, Samaritas, Wayne Metro

Agency participation in Coordinated Entry during reporting period	<ul style="list-style-type: none">• Project receives/sends referrals to Coordinated Entry• Agency staff attends Coordinated Entry meetings for By Name lists and case conferencing
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EXHIBIT B
SCORING CRITERIA – RENEWAL PROJECT APPLICATIONS

Scoring Component #1: Mainstream Resources, Health Insurance, Income & Employment

PSH, RRH, TH-RRH, SSO AND SH
NOT SSO-CE or HMIS

Total Points: 25

Reporting Period: January 1 – December 31, 2022; Data Source: APR from HMIS

Evaluation Dimension	Scoring Range and Possible Points
A) Leavers with any cash income - Percentage of adult leavers who left the program with one or more sources of cash income (earned and non-earned).	65%-100% - 5 40%-64% - 3 Below 40% - 0
B) Leavers with any non-cash benefits - Percentage of adult leavers who left the program with one or more sources of non-cash benefits (SNAP, TANF, WIC, etc.).	85%-100% - 5 (PSH, RRH, TH, TH-RRH) - 10 (SH, SSO) 50%-84% - 3 PSH, RRH, TH, TH-RRH - 5 SH, SSO Below 50% - 0
C) Leavers with earned income (Employment) - percentage of adult leavers who exited with earned income (employment).	20%-100% - 5 10%-19% - 3 Below 10% - 0 Safe Haven = 5
D) Increases in total cash income – Percentage of adult leavers and stayers who have an increase in any income (earned or other)	PSH 40%-100% - 5 10%-39% - 3 Below 10% - 0 RRH, TH-RRH 25%-100% - 5 10%-24% - 3 Below 10% - 0
E) Health Insurance - Leavers and Stayers with Health Insurance (includes Medicaid and Medicare) <i>* NEW SCORING ELEMENT FOR 2023 *</i> <i>Was included as an informational element in last year's competition</i>	90%-100% - 5 70%-89% - 3 Below 70% - 0

Scoring Component #2: Housing Performance

**PSH, RRH, TH-RRH, SSO AND SH
NOT SSO-CE or HMIS**

Total Points: 45

Reporting Period: January 1 – December 31, 2022; Data Source: APR from HMIS

Evaluation Dimension	Scoring Range and Possible Points
A) PSH - Retention in Permanent Housing - Percentage of participants who either remain in the PSH project as of the end of the reporting period, or who have exited that project to another permanent housing destination. Clients who were deceased will be excluded from this measure.	95%-100% - 30 90%-94% - 25 80%-90% - 10 Below 80% - 0
A) TH, RRH, TH-RRH - Exits to PH – Percentage of participants who exit the program to a permanent housing destination. Clients who were deceased will be excluded from this measure.	90%-100% - 30 80%-89% - 25 75%-79% - 15 70%-74% - 10 Below 70% - 0
A) SSO - Exits to Positive Housing Destination – Percentage of participants who exit to a positive housing destination. Clients who were deceased will be excluded from this measure. Positive Housing Destination does NOT include: <ul style="list-style-type: none">• Emergency shelter• Jail• Hotel/Motel paid for by client• Safe Haven• Place not meant for human habitation• Staying with family/friends (temporary)• Don't know/other/refused	85%-100% - 30 80%-84% - 25 75%-79% - 20 70%-74% - 15 65%-69% - 10 Below 65% - 0
A) SH - Exits to Perm Housing or Care Setting - Measure: Percentage of participants who exit the program to a permanent housing destination or a care setting. "Care settings" are defined as adult foster care, psychiatric facility, substance abuse or detox facility, or hospitalization. Clients who were deceased will be excluded from this measure.	85%-100% - 30 80%-84% - 25 75%-79% - 20 70%-74% - 15 65%-69% - 10 Below 65% - 0

Scoring Component #2: Housing Performance CONTINUED FROM PREVIOUS PAGE

**PSH, RRH, TH, TH-RRH, SSO AND SH
NOT SSO-CE or HMIS**

Total Points: 45

Reporting Period: January 1 – December 31, 2022; Data Source: APR from HMIS Reporting Period:

<p>B) PSH, TH, RRH, TH-RRH, SH - Utilization Rates - Average utilization rates for January, April, July and October. Based on unit utilization.</p> <p><i>* This represents a change from measuring by beds to measuring performance by unit utilization *</i></p>	<p>90%-100% - 10 75%-89% - 5 Below 75% - 0</p>
<p>B) SSO - Exits to Permanent Housing - Percentage of participants who exit the program to a permanent housing destination. Clients who were deceased will be excluded from this measure.</p>	<p>80%-100% - 10 60%-79% - 5 Below 60% - 0</p>

<p>C) PSH, RRH, TH, TH-RRH, SSO, SH - Returns to Homelessness</p> <p><i>* WAS NEW ELEMENT IN 2022 *</i> <i>Based on immediate return to homelessness following program exit as reported in APR. If possible, can Wayne Metro as the HMIS lead help renewal applicants identify project level data to measure returns to homelessness within 12 months of program exit?</i></p>	<p>3% or fewer - 5 points 4%-5% - 3 points 6%-15% - 1 point Greater than 15% - 0 points</p>
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SCORING COMPONENT #3: FINANCIAL PERFORMANCE

ALL PROJECTS

PSH, RRH, TH, TH-RRH, SSO, SH, SSO-CE, HMIS

Total: 10 Points

Reporting Period: Individual grant term

Data Source: Self-report in project application from most recently completed project APR in SAGE

Financial performance will be scored based on the extent to which each project has expended its annual budgeted HUD grant during its most recently completed project year. Any organization found to have less than 95% of their grant expended for projects that do not have a rental assistance line or 90% for projects that include a rental assistance budget line, will be required to provide an explanation of the situation and why some funds were recaptured. Scoring and points will be based on the following scales:	
Projects that do not have a rental assistance line	Expended 90%-100% of grant funding - 10 Expended 85%-89% of grant funding - 5 Expended less than 85% of grant funding - 0
Projects that include a rental assistance budget line	Expended 85%-100% of grant funding - 10 Expended 75%-84% of grant funding - 5 Expended less than 75% of grant funding - 0

SCORING COMPONENT #4: DATA QUALITY

**ALL PROJECTS EXCEPT HMIS
PSH, RRH, TH, TH-RRH, SSO, SH, SSO-CE**

Total: 20 points

Reporting Period: January 1 – December 31, 2022; Data Source: APR from HMIS

Evaluation Dimension	Scoring Range and Possible Points
<p>A) Data Quality & Completeness - Project will be scored based on the percentage error rates for the following:</p> <ul style="list-style-type: none">• _Name• _Date of Birth• _Relationship to Head of Household• _Income Source at Entry• _Income Source at Exit• _Race• _Ethnicity• _Gender• _Client Location• _Disabling Condition <p>* NEW ELEMENT IN 2023 REPLACING UDE COMPLETION *</p>	<p>1 point is earned for each element that has an error rate of 5% or less. Maximum number of points that can be earned is 10.</p>
<p>A) 90% UDE completion for all identified projects an organization has in HMIS for Out Wayne County (Data Source: Data Completeness Report Card)</p>	<p>90%-100% - 7 50%-89% - 3 Less than 50% - 0</p>
<p>B) Known Destinations - At least 75% of clients exited to known destinations</p> <p>* REVISED for 2023 * Data is for project being renewed, not all projects for which the applicant is a grantee. Information can be determined from the APR instead of the Data Discharge Report</p>	<p>75%-100% - 7 50%-74% - 3 Less than 50% - 0</p>

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<p>C) Accurate Recording of Annual Assessment - Agency will be scored based on the percentage of people served for which the annual assessment has been accurately recorded.</p> <p>* NEW ELEMENT IN 2023 * Replacing measure for Personally Identifiable Information</p>	<p>Percentage of persons served without required annual assessment: 5% or less: 3 pts 6% or more: 0 pts</p>
<p>C) Submission of at least 90% complete and accurate data elements for Personally Identifiable Information (Data Source: #6a on APR from HMIS)</p>	<p>90% - 100% - 6 50% - 89% - 3 Less than 50% - 0</p>

SCORING COMPONENT #5: PARTICIPATION BY PERSONS WITH LIVED EXPERIENCE

**** WAS NEW FOR 2022****

Should we increase points for this question and the following question addressing racial equity to 10 points each? Currently those questions together represent 10 points out of 110 (9% of total points). If we increase the points, the two questions together would represent 20 points out of 120 (16% of total points).

ALL PROJECTS

PSH, RRH, TH, TH-RRH, SSO, SH, SSO-CE, HMIS

Total Points: 5

Reporting Period: January 1 – December 31, 2022; Data Source: Self-report in project application

Applicants should check all actions that apply to the inclusion of people with lived experience of homelessness in their agency's programming and governance. One point will be awarded for each action checked off, up to a maximum of 5 points.

- Persons served by applicant's homeless programs are invited to provide feedback and input into the programming
- Applicant has made at least one change to the policies or processes of homeless programming during the reporting period in response to input received from people with lived experience
- Applicant has policies and processes to encourage hiring people with lived experience
- Applicant hired people with lived experience for staff positions during the reporting period
- People with lived experience serve on the board or committees of the applicant

SCORING COMPONENT #6: RACIAL EQUITY

**** WAS NEW FOR 2022****

See comment above under #5 Lived Experience that address a question for the number of points that should be allocated to that question and the one here for Racial Equity.

ALL PROJECTS

PSH, RRH, TH, TH-RRH, SSO, SH, SSO-CE, HMIS

Total Points: 5

Reporting Period: January 1 – December 31, 2022; Data Source: Self-report in project application

Applicants should check all actions that apply to strategies and actions their agency has taken to promote equity. One point will be awarded for each action checked off, up to a maximum of 5 points.

- The applicant is collecting data to: 1) Better understand the pattern of program use for people of different races and ethnicities in its homeless services system; or 2) Assess whether disparities exist in the provision or outcome of homeless assistance
- The applicant has determined through assessment of the populations that it serves that its board and other decision making bodies are representative of the population it serves; or has established an action plan to help its board and other decision making bodies better reflect the populations it serves
- The applicant is training staff to better understand racism and the intersection of racism and homelessness
- The applicant made changes to program policies and processes and to increase equitable outcomes for people of different races and ethnicities experiencing homelessness
- Project has identified any barriers to participation (e.g., lack of outreach) faced by persons of different races and ethnicities, particularly those over-represented in the local homelessness population, and has taken or will take steps to eliminate the identified barriers

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ADDITIONAL EVALUATION CRITERIA – RENEWAL PROJECT APPLICATIONS

The following elements will be used to evaluate the performance of the project to service individuals and families with the greatest needs. The reporting period is January 1, 2022 through December 31, 2022:

Serving Clients with Greatest Severity of Needs

Renewal projects (**PSH, RRH, TH-RRH, SH, SSO Only**) will be required to provide data for three factors that will not be scored but will assist the Ranking Committee with ensuring that projects ranked in Tier 1 are serving clients with the greatest severity of needs:

- Percentage of clients that entered the program with zero income
- Percentage of clients that entered the program as chronically homeless
- Percentage of persons served by the program who met two or more harder to serve conditions at entry:
 - a. Mental Illness
 - b. Alcohol Abuse
 - c. Drug Abuse
 - d. Chronic Health Conditions
 - e. HIV/AIDS
 - f. Developmental Disabilities
 - g. Physical Disabilities

Data should be compiled from the APR pulled from HMIS.

Projects Serving DV Populations

Demonstrating how the project improved safety for participants will be used to evaluate the performance of projects dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking; or persons who are fleeing or attempting to flee human trafficking (including sex trafficking); and who meet the definition of homeless in paragraph (4) of 24 CFR 578.3.

Victim service providers are required to use comparable databases in lieu of HMIS to collect the required Universal Data Elements and CoC Program system performance measures. Applicants serving survivors of domestic violence through DV projects must demonstrate how they submitted performance data, including comparable database data if the provider is a victim service provider.

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INFORMATIONAL CRITERIA – RENEWAL PROJECT APPLICATIONS

The following elements are requested for informational purposes only for the FY 2023 local funding competition. The information gathered will help inform creating objective scoring criteria for future local funding competitions. The reporting period is January 1 through December 31, 2022:

Analysis of Rapid Return to Permanent Housing

**** WAS NEW FOR 2022 ****

Red Maple Resources is recommending to maintain this measure as informational. Last year the data for each project was widespread in the results. Additional research on reasons for the large variance should be performed before establishing this measure as a scoring metric.

- For PSH and RRH
- Measures average length of time from approval for program to being housed

Project Costs for Permanent Housing (PH-PSH and PH-RRH)

To assist the Out-Wayne County CoC with developing a better understanding of reasonable costs for Permanent Housing projects, renewal PSH and RRH projects are asked to provide the following data:

- Total project costs divided by total units
- Total project costs divided by the sum of permanent housing exits and stayers

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EXPLANATION OF PERFORMANCE OUTCOMES AND CONTINUOUS QUALITY IMPROVEMENT (OPTIONAL)

Agencies may provide explanation or commentary on the project's performance outcomes for the items in any of the components and any steps the agency may be taking to implement a continuous quality improvement program. While this question will not be scored, an explanation may be included to help reviewers understand any special circumstances that contributed to the project's performance.

Applicants for renewal projects that encountered performance issues as a result of factors related to the COVID-19 pandemic are encouraged to provide information regarding the experience of the program both before and after the start of the pandemic crisis in the United States in March 2020. This information can include a narrative describing actions the applicant has taken or plans to take to improve program effectiveness. Providing comparative data from the period prior to and since March 2020 would assist the Ranking Committee with evaluating the impacts of the pandemic on a program and the potential for performance improvements.

Summary of Evaluation Criteria and Scoring for Renewal Projects

<u>THRESHOLD COMPONENTS</u>	PSH	TH, RRH, TH-RRH	Safe Haven	SSO Only	SSO-CE	HMIS
CoC Participation						
Attends CoC Meetings	✓	✓	✓	✓	✓	✓
Participation in PIT Count	✓	✓	✓	✓	✓	✓
<hr/>						
Coordinated Entry Participation						
Sending/Receiving Referrals	✓	✓	✓	✓	na	na
Meeting Participation	✓	✓	✓	✓	na	na
<hr/>						

Summary of Evaluation Criteria and Scoring for Renewal Projects

<u>SCORED METRICS</u>	PSH	RRH, TH- RRH	Safe Haven	SSO Only	SSO- CE	HMIS
#1 Component #1: Mainstream Resources & Employment						
Adult Leavers with cash income	5	5	5	5	na	na
Adult Leavers with non-cash benefits	5	5	10	10	na	na
Adult Leavers with earned income	5	5	5	5	na	na
Adult Leavers with increases in total income	5	5	na	na	na	na
NEW Health Insurance for Leavers & Stayers	5	5	5	5	na	na
Sub-Total (23% of overall points)	25	25	25	25	0	0
#2 Component #2A: Housing Performance						
Retention in Permanent Housing	30				na	na
Exit Program to Permanent Housing		30		10	na	na
Exit to a Positive Housing Destination				30	na	na
Exit to Permanent Housing or Care Setting			30		na	na
Component #2B: Housing Performance						
Utilization Rates (Change from Bed to Units)	10	10	10	na	na	na
Component #2C: Housing Performance						
Returns to Homelessness	5	5	5	5	na	na
Sub-Total (41% of overall points)	45	45	45	45	0	0
#3 Component #3: Financial Performance						
Amount Expended	10	10	10	10	10	10
Sub-Total (9% of overall points)	10	10	10	10	10	10
#4 Component #4: Data Quality						
NEW Data Quality & Completeness	10	10	10	10	10	na
Known Destinations	7	7	7	7	7	na
NEW Accurate Recording of Annual Assessment	3	3	3	3	3	na
Sub-Total (18% of overall points)	20	20	20	20	20	0
#5 Component #5: Persons with Lived Experience						
Selection among several criteria	5	5	5	5	5	5
Sub-Total (4.5% of overall points)	5	5	5	5	5	5

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#6	Component #6: Racial Equity						
	Selection among several criteria	5	5	5	5	5	5
	Sub-Total (4.5% of overall points)	5	5	5	5	5	5
TOTAL POINTS AVAILABLE		110	110	110	110	40	20

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<u>METRICS FOR EVALUATION/NOT INCLUDED IN SCORE</u>	PSH	RRH, TH-RRH	Safe Haven	SSO Only	SSO-CE	HMIS
Serving Clients with Greatest Severity of Needs						
Clients Entering with Zero Income	✓	✓	✓	✓	✓	na
Chronic Homelessness	✓	✓	✓	✓	✓	na
Harder to Serve Conditions at Entry	✓	✓	✓	✓	✓	na
Projects Serving DV Populations						
Use of a Comparable Database		✓			✓	
Improved Safety for Participants		✓			✓	
Analysis of Rapid Return to Housing	✓	RRH✓	na	na	na	na
Project Costs for Permanent Housing	✓	RRH✓	na	na	na	na

EXHIBIT C
SCORING CRITERIA

NEW AND EXPANSION PROJECTS ONLY – PSH, RRH, TH-RRH, HMIS, SSO-CE

Created via CoC Bonus, DV Bonus, Reallocation (if available), or Transition

Evaluation Dimension	Consideration	Maximum Points
Experience and Capacity	<ul style="list-style-type: none">• Experience working with proposed population and housing type• Concerns with current CoC grants• Clarity of roles of partners (if applicable)• Collaborative relationships with other service providers• Satisfactory organizational structure and financial management systems	20
Project Description and Timeline	<ul style="list-style-type: none">• Clearly and comprehensively addresses all key points for project structure highlighted in application• Operational within timeframe required by HUD• Site-related information complete based on type of project	10
Housing First Experience/Eviction Prevention	<ul style="list-style-type: none">• Fidelity with Housing First principles• Eviction prevention strategy	15

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Evaluation Dimension	Consideration	Maximum Points
CoC Participation	<ul style="list-style-type: none">• Current participant (Membership, PIT Count, Committees)• Satisfactory data quality performance in HMIS (or comparable database if applicant is a victim service provider)• Coordinated Entry (referrals, workgroup meetings)• Agencies that have not participated will be unable to earn these points	10
Ability to leverage healthcare and mainstream resources	<ul style="list-style-type: none">• Plan to facilitate applications for Medicaid and other mainstream resources• Ability to bill Medicaid (PSH only)• Extent to which agency is able to leverage healthcare, health insurance and mainstream resources	10

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Evaluation Dimension	Consideration	Maximum Points
Design of Housing and Supportive Services and Program Activities	<ul style="list-style-type: none">• Service and housing design meets type and needs of targeted population• Efficacy of service design to increase employment/income and living independently• Plan to assist clients to rapidly secure and maintain permanent housing that is safe, affordable and accessible to their needs• Demonstrated Outcomes (agencies that are not current providers for targeted populations and housing types will be unable to earn these points)• For projects serving DV populations, project addresses safety and unique barriers to permanent housing	15
Organizational and Financial Management	<ul style="list-style-type: none">• Experience utilizing Federal funds, especially HUD grants• Successful drawdown of all funds• Satisfactory organizational and management structure and capacity• Strength of financial management team• Experience implementing HMIS or other data quality systems	10

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Evaluation Dimension	Consideration	Maximum Points
*** WAS NEW FOR 2022 *** Racial Equity	<ul style="list-style-type: none">• Strategies and organizational processes are illustrated• Examples of implementation are provided• Up to 5 points, with each point based on development of a strategy or examples of implementation	5
*** WAS NEW FOR 2022 *** People with Lived Experience	<ul style="list-style-type: none">• Strategies and organizational processes are illustrated• Examples of implementation are provided• Up to 5 points, with each point based on development of a strategy or examples of implementation	5
Budget and Match	<ul style="list-style-type: none">• Proposed plan for match• Budget shows only allowable costs• Budget reflects reasonable and customary costs	10
Attachments (inclusion and content)	<ul style="list-style-type: none">• All submitted• Audit will be reviewed separately	Not Scored
TOTAL MAXIMUM POINTS		110